

Southeast Asia Disaster Risk Insurance Facility

PROTECT THE GREATEST HOME OF ALL:

OUR COUNTRIES

SEADRIF is a regional platform to provide ASEAN countries with financial solutions and technical advice to increase their financial resilience to climate and disaster risks.



Featuring the Experience of Indonesia and the Philippines Summer Special

Facilitator: Benedikt Signer

Speakers:

Encep Sudarwan, Director of State Assets, Ministry of Finance, Indonesia Rosalia de Leon, National Treasurer, Bureau of Treasury, The Philippines



Objectives of the factsheets and webinar

- Why should governments develop a financial protection strategy for public assets?
- When can insurance be a good option for the financial protection of public assets?
- Who are the key stakeholders (both external and internal) that play roles in each stage of the insurance development process?
- What are the most important step-by-step considerations involved in the development of a strategy for public asset insurance?

INTENDED OUTCOME:

Government officials to develop strong understanding of the steps required to design, develop, deliver and operate effective financial protection of public assets, particularly through risk transfer and insurance



Structure of Webinars



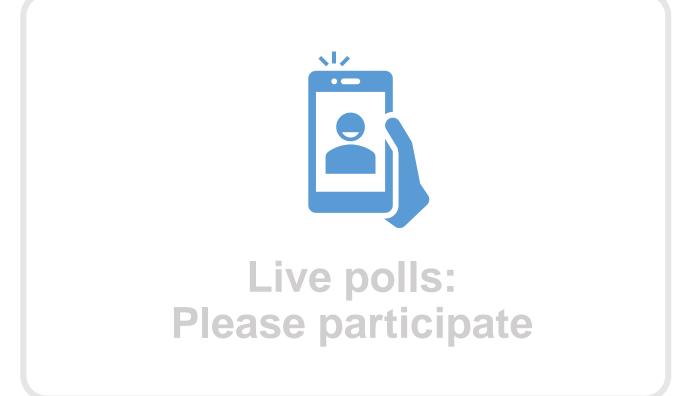
90-minute webinar for each factsheet

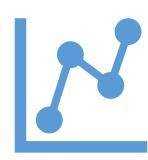


Different guest speakers



Please share questions via Q&A function





Poll results will be included in final outputs



Overview of the Knowledge Series

- O Roles and responsibilities for the government officials within an internal insurance program, the associated stakeholders, including auditing, compliance and governance, supervisory.
- Multi year aspects such as renewals and re-assessment of exposures.
- Review of procurement considerations
- Dealing with claims management
- Incorporating innovations and technologies



FACTSHEETS 7 and 8

- Roles and options available to construction of cost-effective insurance, including common insurar structures and case studies, their pros and cons against considerations of budgets, risk appetites, and government priorities
- Introduction of pooling and mutualization of large scale public assets insurance programs
- Insurance/reinsurance concepts of retention, deductible and exclusion

Operations and Management

Access to domestic and international markets

Policy, Institutions and Regulations

Data, Information and Analytics

- O Development of an implementation roadmap for a public asset financial protection program
- O How governments can agree objectives and build consensus around priorities
- O How to develop internal governance and oversight functions, and ownership at each level of the insurance program
- O How risks are allocated across asset owners and operators



FACTSHEETS 1 and 2

- The importance and development of Public Assets Registries, and associated Enterprise Asset Management systems.
- How to assess and quantify asset exposure, sources of data, requirements for insurance transactions
- Introductions to the use of catastrophe analytics, burning cost / technical and market rates, tariff structures, risk based pricing methods, and underwriting.



FACTSHEETS 5 and 6



FACTSHEETS 3 and 4

Perspectives from The Philippines

Rosalia De Leon

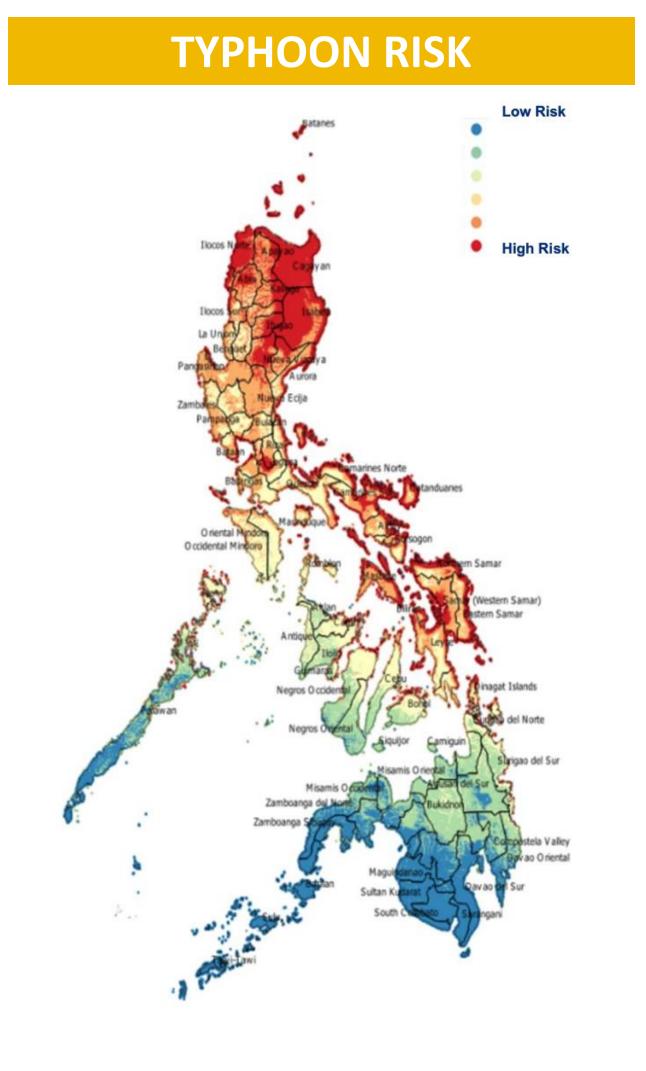
National Treasurer

Bureau of the Treasury, The Philippines

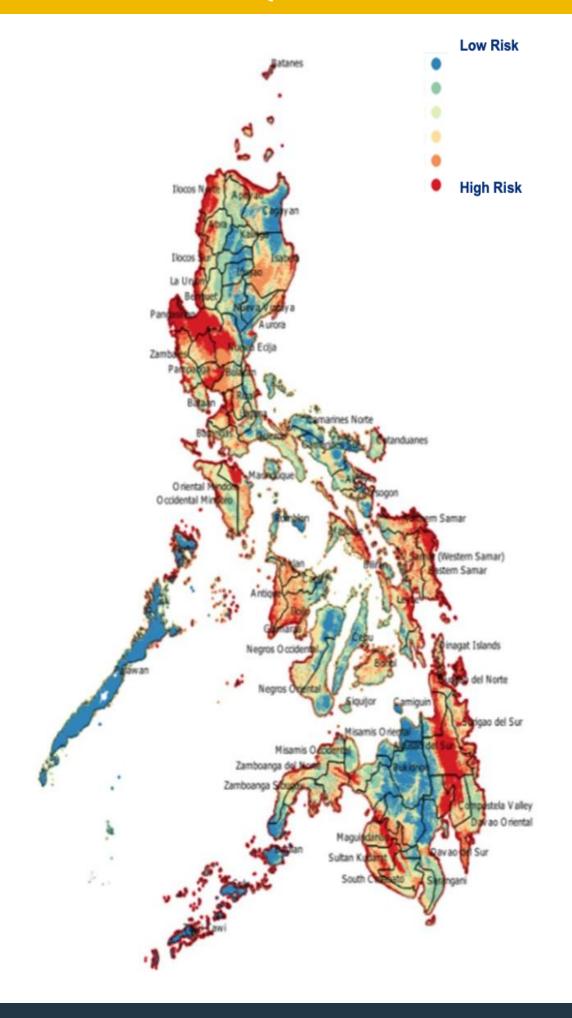


PHILIPPINE CONTEXT

- According to the World Risk Report, from 2011 to 2018, the Philippines has consistently been in the top three countries with very high risk. In 2019, the Philippines moved down the rank to nine, although was still the highest ranking Asian country.
- Annually, an average of 20 typhoons traverse the country mainly hitting the Eastern Seaboard.
- Being located along the Pacific Ring of Fire also subjects the country to multiple earthquake events and volcanic activity.



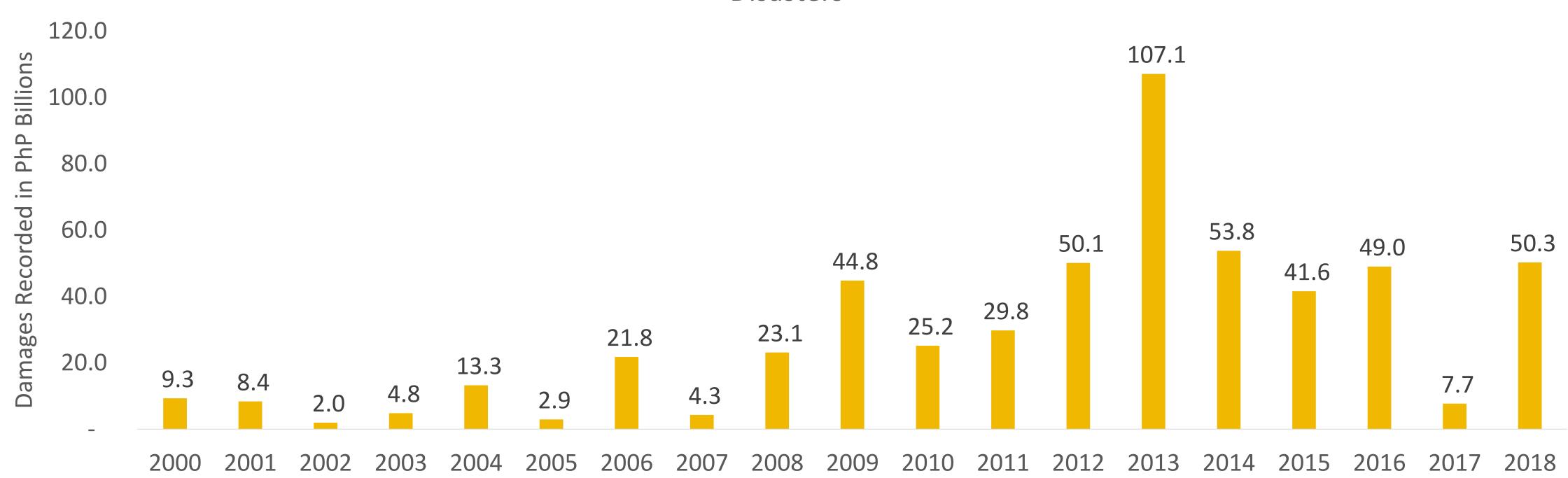
EARTHQUAKE RISK





PHILIPPINE CONTEXT

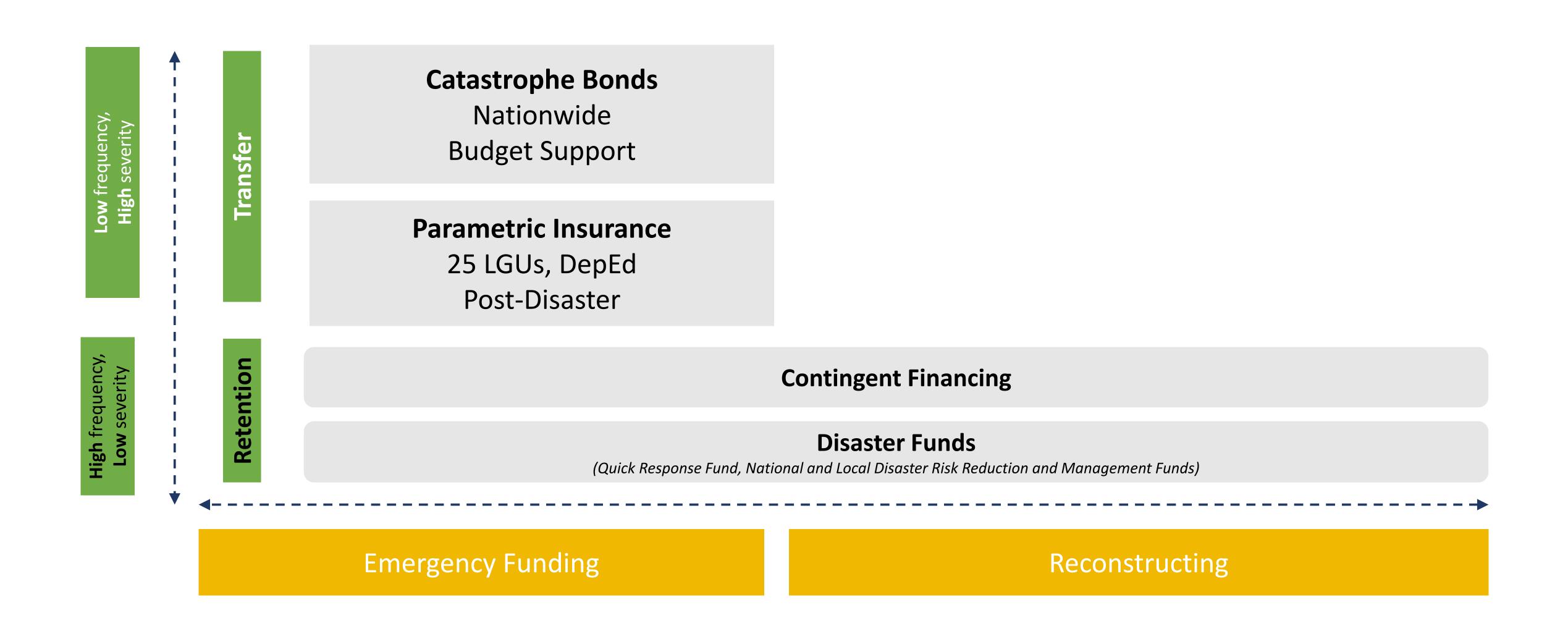
National Disaster Risk Reduction and Management Council's Recorded Damages due to Natural Disasters



- From 2010 to 2018, damages averaged PhP 46B. Cost of reconstruction, repair, and rehabilitation would be at least 1.5x of this.
- Spike in damages in 2013 was due to Typhoon Haiyan

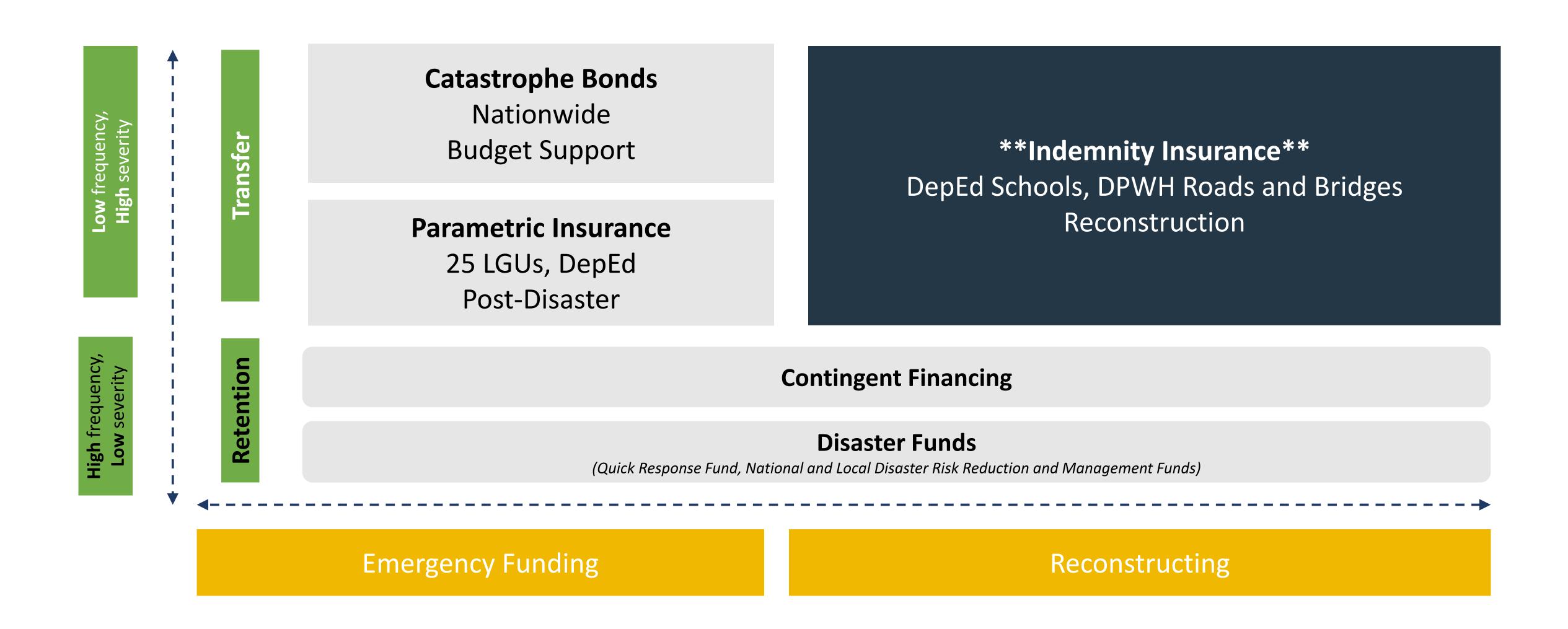


PHILIPPINE RISK LAYERING FRAMEWORK





PHILIPPINE RISK LAYERING FRAMEWORK





STEP 1: CREATION OF INTER-AGENCY COMMITTEE ON GOVERNMENT PROPERTY INSURANCE

OVERVIEW

- ✓ Legal Framework: Administrative Order no. 4 (until November 2019)
- ✓ Mandate: Formulate necessary policies, rules, and regulations to ensure that key government properties/assets/insurable interests are comprehensively and adequately insured
- ✓ Chair: Department of Finance, through the Bureau of the Treasury
- ✓ Members: Department of Budget and Management, Office of the President, Insurance Commission, and the Government Service Insurance System

IDENTIFIED STRATEGICALLY IMPORTANT ASSETS

✓ Roads, Bridges, Schools, Hospitals, Health Centers, Dams, Irrigation Facilities, Welfare Centers

MAIN RECOMMENDATION

- ✓ Indemnity Insurance program for Strategically Important Assets Roads, Bridges, Schools, Hospitals, Health Centers, Dams, Irrigation Facilities, Welfare Centers
- ✓ Development of a National Asset Registry to be housed in the Bureau of the Treasury



STEP 2: ESTABLISHMENT OF ASSET REGISTRY (ONGOING)

OVERVIEW

- ✓ Registry of Strategically Important Assets
- ✓ Current Asset Information: Geographical, Financial, Legal, Insurance, and Asset Specific information

RATIONALE

- ✓ An indemnity insurance program would require asset information such as its location, replacement cost, condition, risk mitigating features, and the like.
- ✓ Provides more granular information for the program to reduce basis risk

CHALLENGES

- ✓ Availability and Quality of Data
- ✓ Coordination with agencies and their regional/provincial offices

GETTING THE DATA

Base: Excel template for minimum insurance data (sourced from the Insurance Commission)



Consultations with agency and key stakeholders on additional technical data to be put



Constant coordination with agency in filling up data fields



National Asset Registry System

Data Fields: Common Data Specifications





National Asset Registry System

Data Fields: Asset Specific





ROAD

Technical Specifications: General technical specifications

Functional Classification	Total Road length	Length per Surface Type				
		Concrete	Asphalt	Earth	Gravel	
Directional Flow of traffic	Number of Lanes	Year of Construction	Pavement Type	Surface Type	Terrain Type	
Hazard Risk	Hazard Threat	Condition	Remarks			



BRIDGE

Technical Specifications: General technical specifications

General Bridge Type	Bridge type of construction	Year of Construction	Condition	Load Limit	No. of Lanes
Carriageway Width (meters)	Terrain Crossed	Overall Width (meters)	Overall Length (meters)	Maximum Bridge Height (meters)	Length of Span (meters)
Hazard Risk	Hazard Threat	Deck Materials	Deck Wearing Surface	Deck Drainage	Pier Type
Pier Material	Pier Foundation Type	Main Member Material	Slope protection	Abutment Type	Abutment Foundation Type
Abutment Material	Remarks				

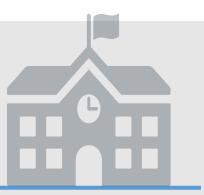
National Asset Registry System

Data Fields: Asset Specific



SCHOOL

Technical Specifications



General technical specifications:

School Classification	Occupancy	Details	Date constructed	Area per floor (m²)	Number of floors
Total Floor Area (m ²)	Building footprint Area	Number of basements	Number of Mezzanines	Grade	Remarks

Materials:

Walls	Mezzanines	Roofs	Columns	Joist/Girders	Remarks
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Mitigation Measures:

Number of fire	Number of	Number of fire	Flood	Remarks
extinguishers	sprinklers	hose	defense	

Status of use: (area in m²)

Administrative office	e Academic classroom	Conference/ AVP room	Canteen	Clinic	Computer room
Laboratories	Library	Supply Room	Vacant	Rent/Usufruct	Others

STEP 3: BUDGET REQUEST

RATIONALE

✓ National Government Program

BUDGET GIVEN

✓ PhP 2B in 2019 and PhP 2B in 2020

APPROACH

Request Letter to the Development Budget Coordinating Committee (DBCC)



Presentation to the DBCC



Inclusion to the National Expenditure Plan (NEP)



Budget approved



Submission to the President for Final Approval



Congress
Hearing/Deliberation
of the Government
Appropriations Act
(GAA)

To release the budget,
however, a Joint
Memorandum Circular
must be issued by the
Department of Finance,
Department of Budget and
Management, and the State
Insurer (GSIS)



STEP 4: MARKET RESEARCH

RATIONALE

- ✓ Understand the market
- ✓ Know the options
- ✓ Look at international cases sovereign, government, multinational, private

WHO DID WE APPROACH

- ✓ International Development
 Partner World Bank
- ✓ Top International Brokers

PRESENTATION REQUIREMENTS

- ✓ Market Analysis
- ✓ Structure Options with pros and cons and rationale
- ✓ Terms Sheet with indicative multiples and comparative analysis
- ✓ Execution Timetable

- ✓ Activities to be undertaken
- ✓ Company profile including capitalization and capacity
- ✓ Past transactions of the company



INTERNATIONAL GOOD PRACTICES LEARNED



Engagement of an International Broker. The broker shall help in structuring the arrangement and placement of the account in the international re/insurance market.



Transfer of Risk to the International Market. The local market may not be able to absorb 100% of the risk. If the risk were not transferred to the international market, a major event may debilitate the local market.



Securing of a Reinsurance Panel. This would help tighten the pricing and diversify the portfolio.



Engagement of an
External Loss Adjuster. For
the timely and judicious
settlement of claims. The
external adjuster would
concentrate their efforts
on these assets, and not
the entire portfolio of the
State Insurer



STEP 5 AND BEYOND: PARTNERING WITH THE STATE INSURER

BASIS

✓ Republic Act
656: All
government
assets to be
insured by the
state insurer —
the Government
Service
Insurance
System (GSIS)

PROCESS FLOW

BTr to engage GSIS for the Indemnity Insurance Program



GSIS, in consultation with BTr, to Bid for a Broker



A Broker is selected



Coverage



Reinsurance Panel Secured



Reinsurance program structured



CHALLENGES

DATA CONSTRAINTS

CHALLENGES

- ✓ Most agencies record only the book value of their assets
- ✓ Agencies do not have a centralized inventory

SOLUTION

- ✓ Constant coordination with the agency in refining available data
- ✓ Coordination with the Department of Public Works and Highways for the standardized cost of building an asset (specified per asset type/location)

LOCAL MARKET CAPACITY

CHALLENGES

- ✓ Lack of financial capacity
- ✓ Limited experience with a National Program

SOLUTION

- ✓ Setting of minimum requirements for the reinsurers to be chosen
- ✓ Broker to help advise, structure, and secure necessary reinsurance support

COUNTERPARTY CONSTRAINT

LEGAL FRAMEWORK

✓RA 656: All government assets must be insured with the Government Service Insurance System

CHALLENGES

- ✓ Additional layer of cost for the program
- ✓ Government insurer has not yet done a program this big

SOLUTION

- ✓ Working with the
 Government Service
 Insurance System on a
 process flow for the
 National Indemnity
 Insurance Program
- ✓ Program would make use of a broker to help structure and secure reinsurance



CHALLENGES

PROCUREMENT

LEGAL FRAMEWORK

✓ Republic Act 9184: All government procurement shall comply with the provisions of RA 9184

CHALLENGES

- ✓ Stringent requirements
- ✓ Difficult for interested international parties to apply
- ✓ Provisions of RA 9184 not tailored to the process of selecting a reinsurance broker

SOLUTION

✓ Request for modifications of the bidding documents from the Government Procurement and Policy Board (GPPB)

✓ Result: GPPB Resolution 10-2020

✓ Modifications: alternate eligibility documents, revised technical and financial proposal requirements



RESOLUTION NO. 10-2020

APPROVING THE PROPOSED BIDDING DOCUMENTS FOR THE PROCUREMENT OF CONSULTING SERVICES FOR THE NATIONAL INDEMNITY INSURANCE PROGRAM
OF THE GOVERNMENT

WHEREAS, Republic Act (RA) No. 9184, otherwise known as the "Government Procurement Reform Act", took effect on 26 January 2003, while its 2016 revised Implementing Rules and Regulations (IRR) took effect on 28 October 2016;

WHEREAS, Section 63 of RA No. 9184 and its 2016 revised IRR authorizes the Government Procurement Policy Board (GPPB) to formulate public procurement policies, rules and regulations, and amend the IRR, whenever necessary;

WHEREAS, Section 3(c) of RA No. 9184 mandates that all procurement of the national government, its departments, bureaus, offices and agencies, including state universities and colleges, government-owned and/or -controlled corporations, government financial institutions and local government units, shall, in all cases, be governed by, among others, the following principle:

Streamlined procurement process that will uniformly apply to all government procurement. The procurement process shall be simple and made adaptable to advances in modern technology in order to ensure an effective and efficient method.

WHEREAS, Section 6 of RA No. 9184 provides for the Standardization of Procurement Process and Forms, thus:

To systematize the procurement process, avoid confusion and ensure transparency, the procurement process, including the forms to be used, shall be standardized insofar as practicable. For this purpose, the GPPB shall pursue the development of generic procurement manuals and standard bidding forms, the use of which once issued shall be mandatory upon all Procuring Entities;

WHEREAS, Section 6.2 of the 2016 revised IRR of RA No. 9184 mandates procuring entities to use the Philippine Bidding Documents, thus:

Procuring Entities are mandated to use the Generic Procurement Manuals (GPMs), Philippine Bidding Documents (PBDs), and other standard forms of the GPPB. However, whenever necessary to suit the particular needs of the Procuring Entity, modifications may be made, particularly for major and specialized procurement, subject to the approval of the GPPB;

WHEREAS, Section 24.1(a)(iv) of the 2016 revised IRR of RA No. 9184 and Clause 2.1(a)(ii) of Section II Eligibility Documents of Part I of the PBD for Consulting Services require the statement of the prospective bidder of all its ongoing and completed government and private contracts, including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid, within the relevant period as provided in the Bidding Documents;

WHEREAS, Section 24.1(a)(vi) of the 2016 revised IRR of RA No. 9184 requires the consultant's audited financial statements, showing, among others, the consultant's total and current assets and liabilities, stamped "received" by the Bureau of Revenue (BIR) or its duly

GPPB Resolution No. 10-2020, dated 7 May 2020

Page **1** of **7**



Lessons Learned

CAPACITY BUILDING

INSURANCE ≠ INVESTMENT

RETAIN VS. TRANSFER

ADAPT

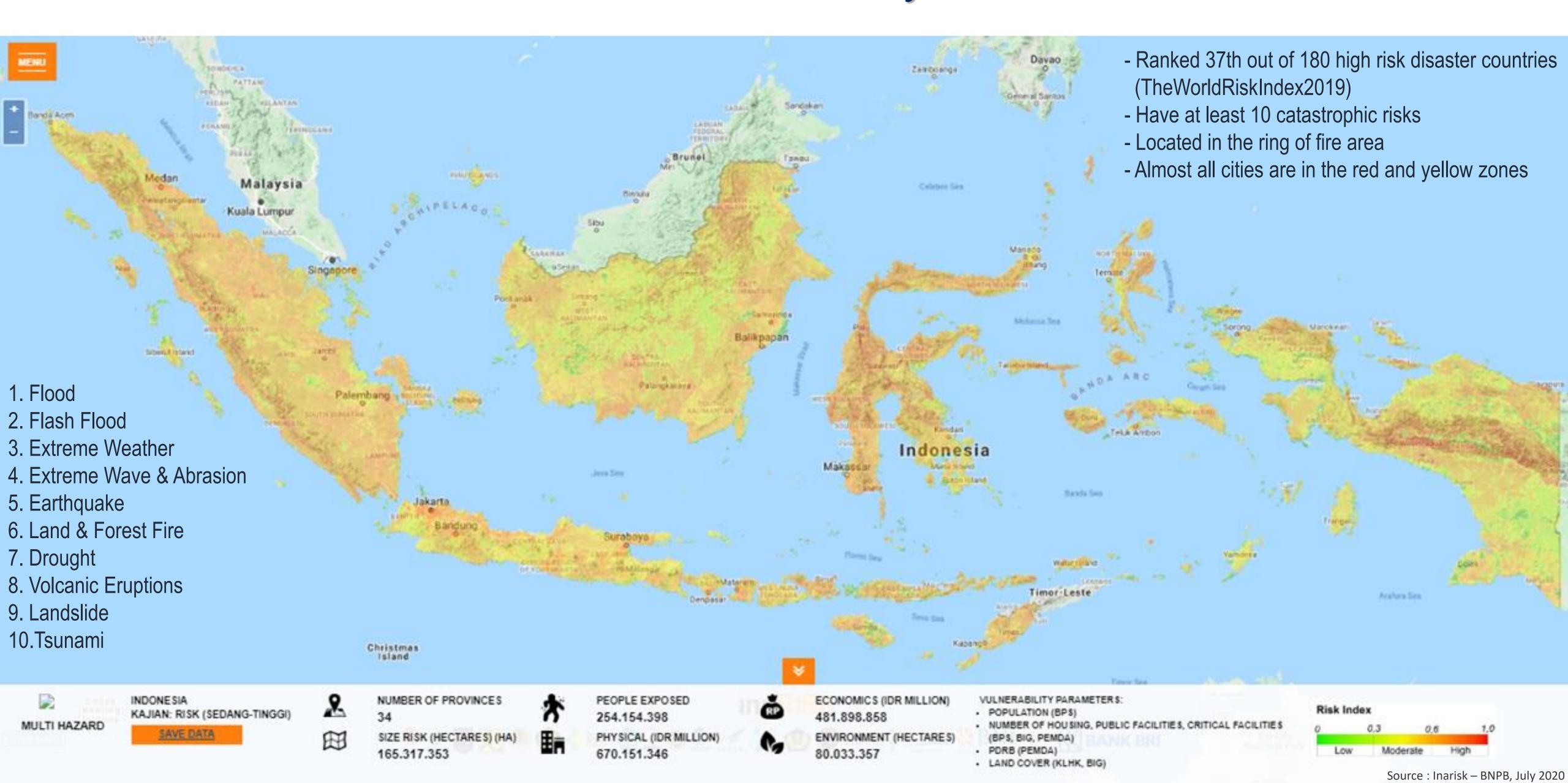
EFFORT



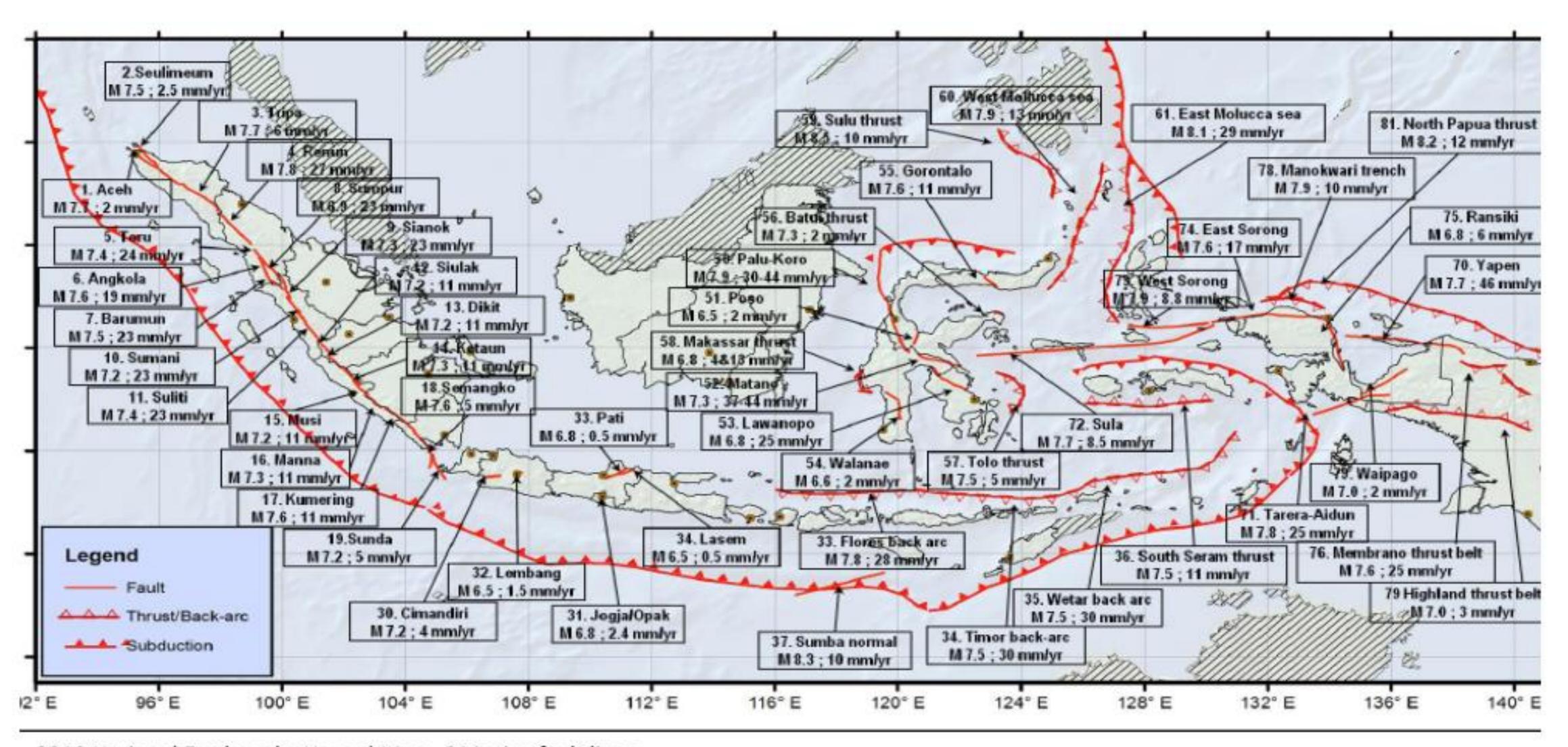




INDONESIA's Vulnerability to Disasters

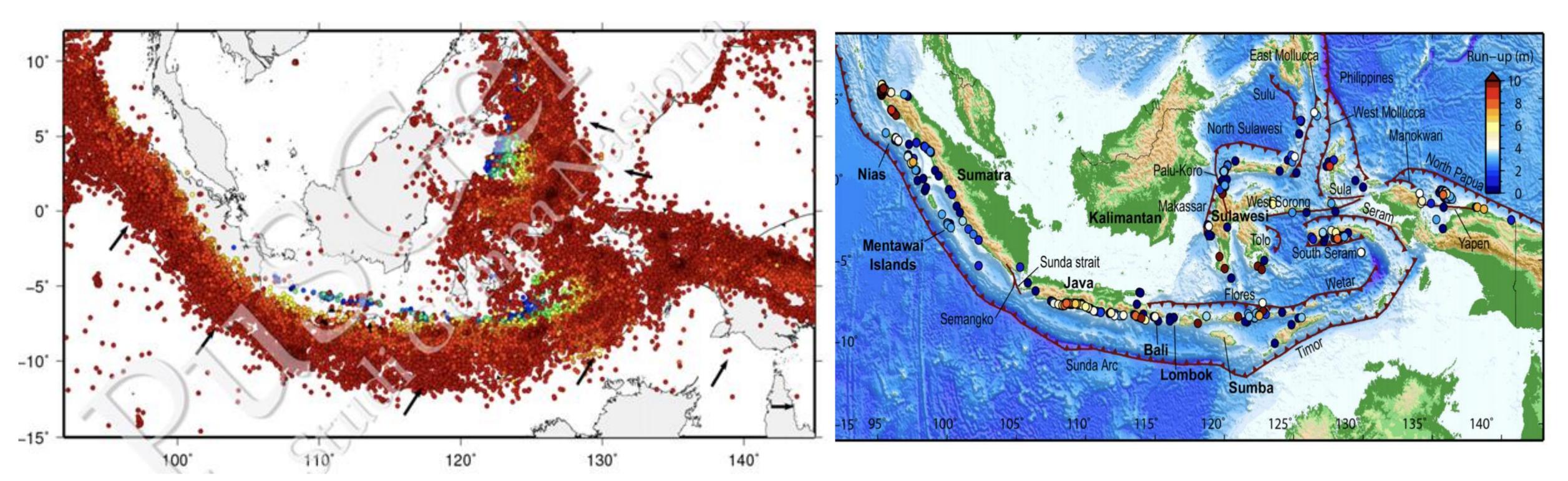


Known Active Fault Lines in INDONESIA



2010 National Earthquake Hazard Map: 81Active fault lines 2017 National Earthquake Hazard Map: 295 Active fault lines

Distribution of Earthquake & Tsunami Events

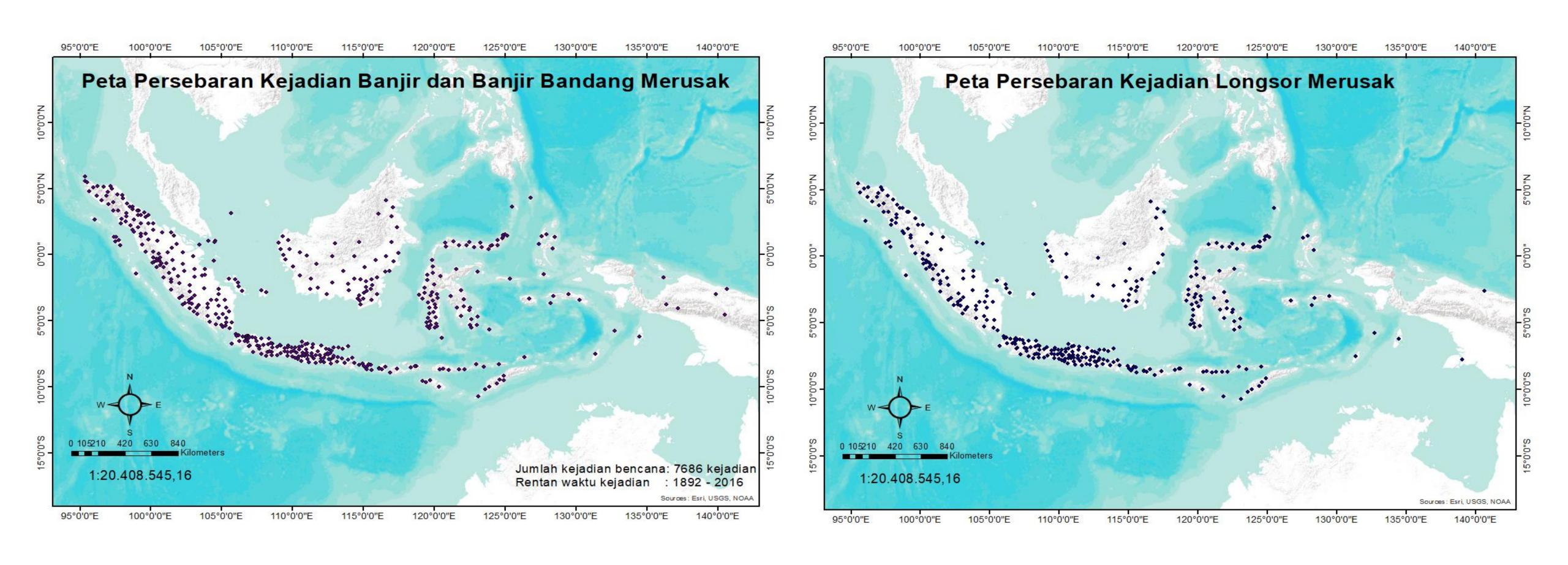


51,855 earthquakes with magnitude (Mw) greater than 4.5 betwen 1907 to 2016

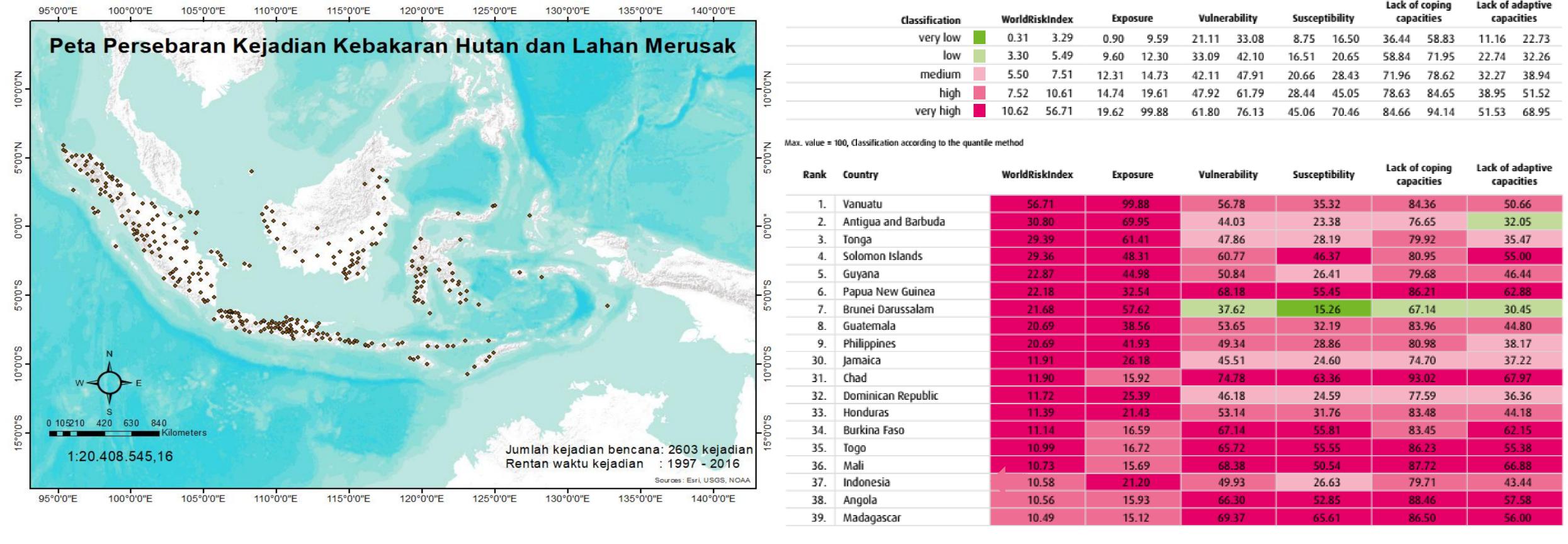
The height of tsunami run-up from observing past events

Source : Irsyam, 2017 Source : Latief, 2000

Distribution of Flood & Landslide Events



Distribution of Land Fire Events & WorldRiskIndex 2019 Overview



Source: WorldRiskIndex 2019



DISASTERS IN INDONESIA 2020

Until 23th August 2020 at 03.00 PM, recorded the number of disaster events as much as 1,866 events. The predominant natural disasters are floods, followed by tornadoes and landslides. Natural disasters affected and displaced 3,816,000 people, while 290 people died and disappeared, and 412 were injured. Besides natural disasters, on April 13, 2020 the government determined the spread of Covid-19 as a non-natural National Disaster.



IMPACT OF DISASTERS PERIOD 151 JANUARY - 23TH AUGUST 2020





II II SA I A A A A MAINTINGIN



DAMAGE CAUSED NATURAL DISASTER IN 2020

DAMAGED HOUSES

DAMAGED FACILITIES TOTAL 1,315 See 554 EDUCATION AND GED CANAGED CONTROL 1,315





#124 FAGUTIES

OFFICES AND Bridges Were Dannaged DAMAGED OFFICES 329

DAMAGED BRIDGES

107,500 NEGATIF

NON NATURAL THE COVID-19 153,535 CONFIRMED COVID-19 6,680 DEATH

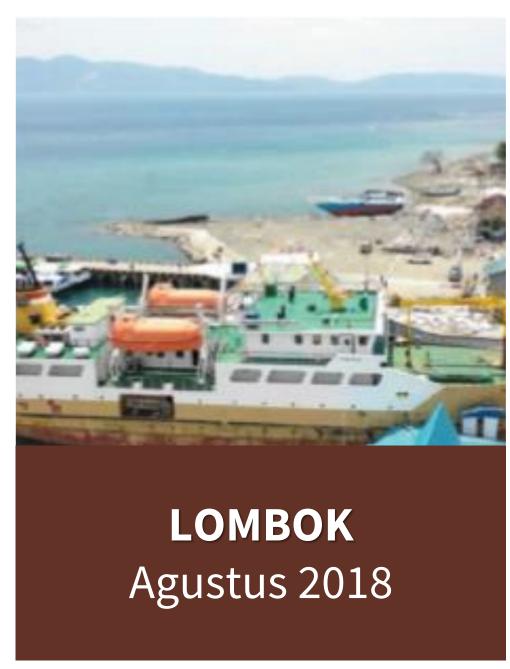
DISASTER IMPACT

INDONESIA's Current Experience

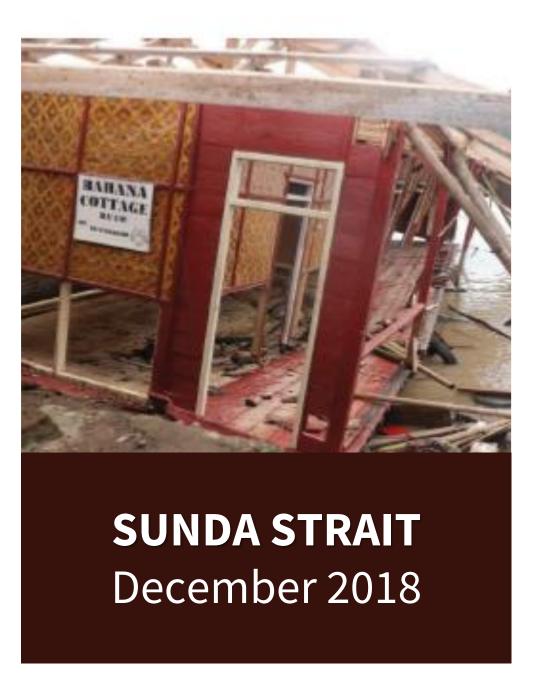
Three Big Natural Disasters

3 (three) characters of Natural Disaster:

- 1. Earth Quake with serial shock at Lombok
- 2. Earth Quake with 2 sub risks (tsunami, liquefaction) at Palu Donggala
- 3. Tsunami caused by rupture of some body part of Mount Anak Karkatau at Sunda Strait







Three Big Natural Disasters with high destructive impacts during second semester 2018 It tells that our knowledge is limited for the risks at our fences

Disaster Financing: Before DRFI Strategy





EMERGENCY

Contingency Fund for Natural Disasters

On-Call Fund

Rehabilitation and Reconstruction Fund

POST-DISASTER

Rehabilitation and Reconstruction

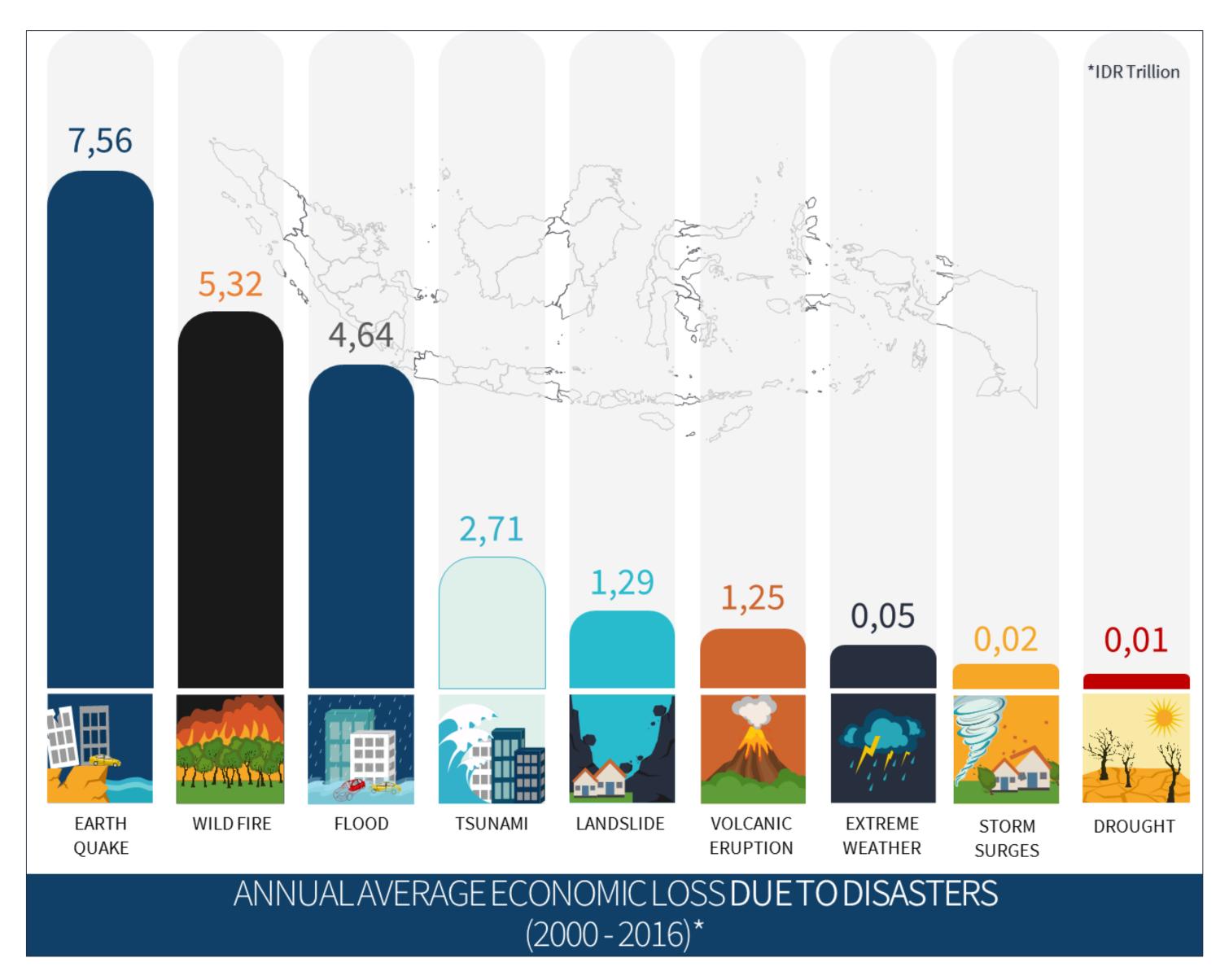
Regular Budget
Allocation/
Re-allocation

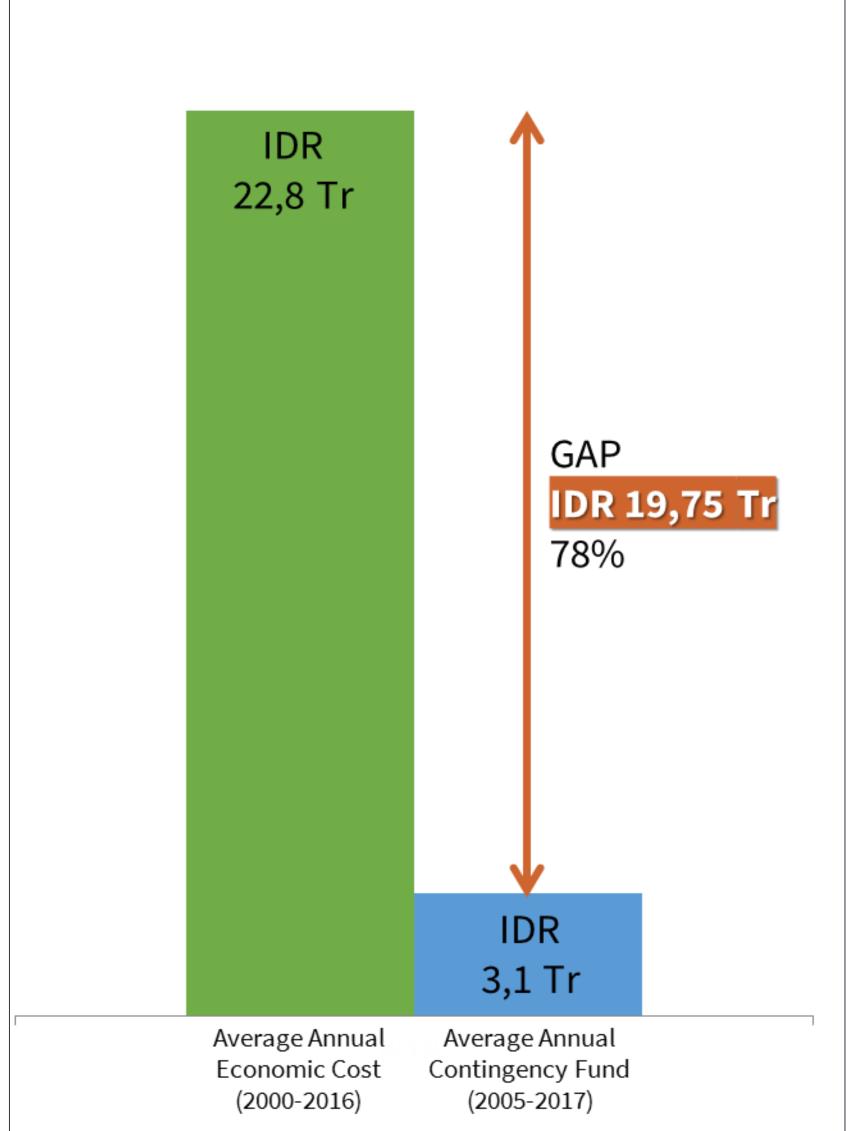


Line Ministries

Sub National Government

Financing Gap

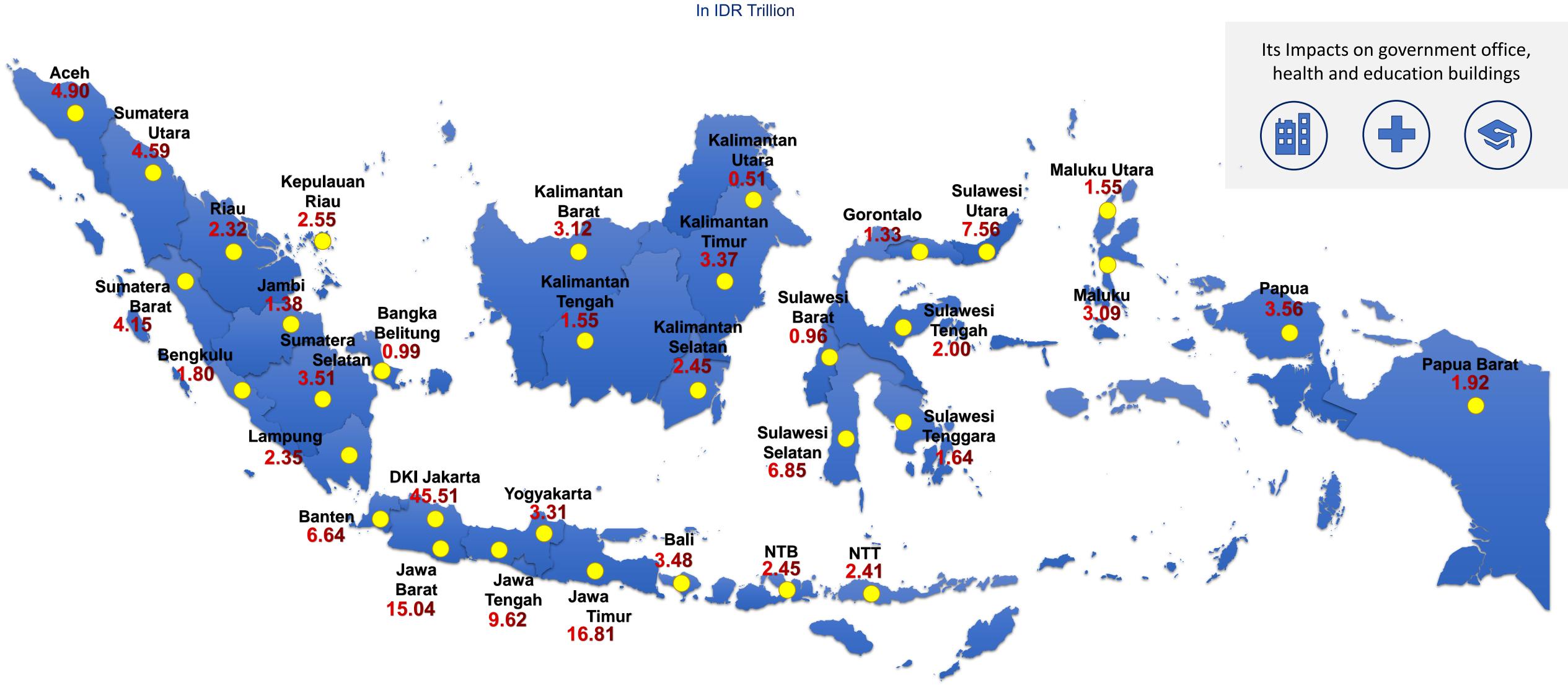




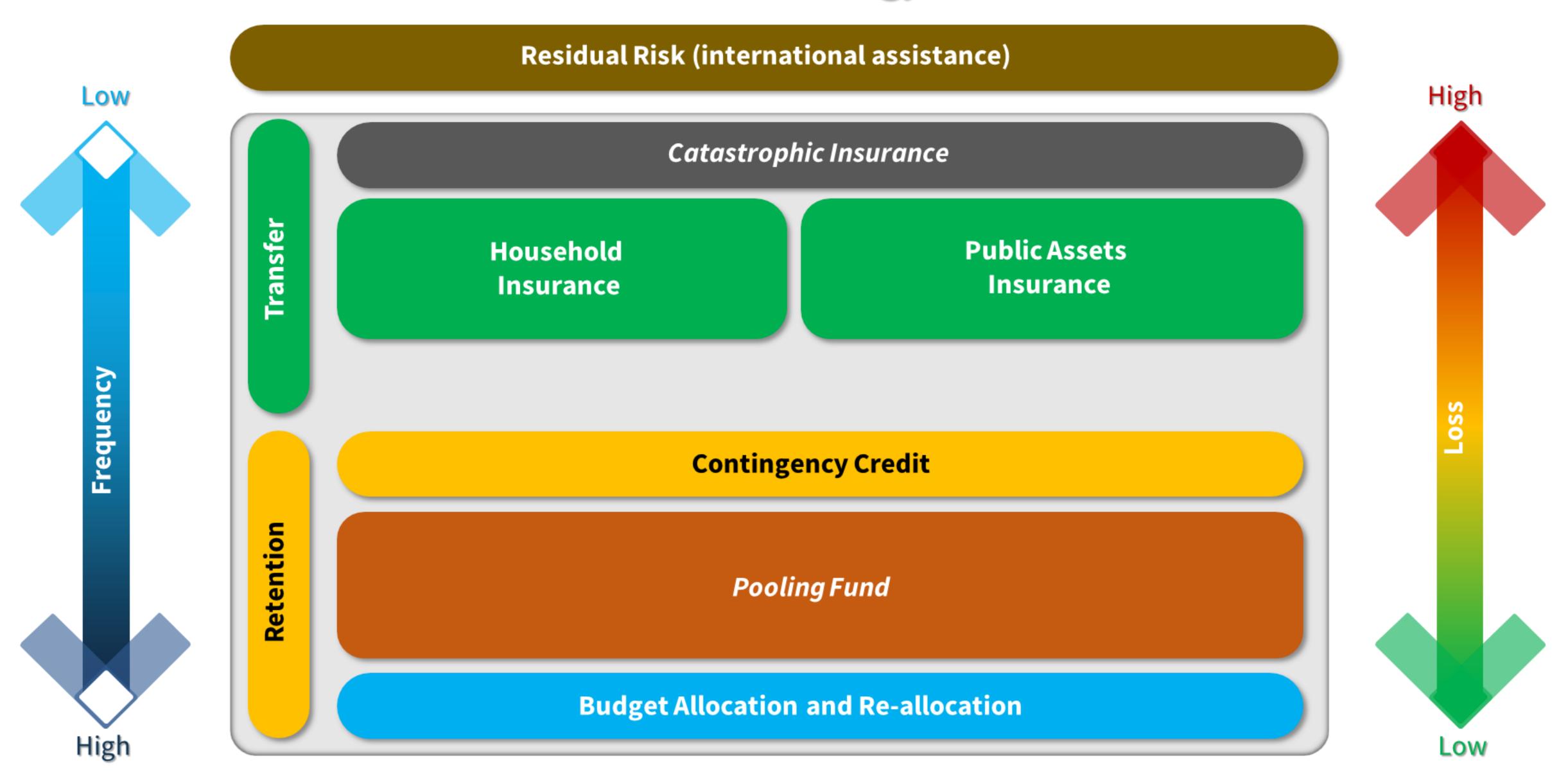
Source : BKF MoF, 2018

Disaster Risk Scenario

The Potential Losses caused by Multi Hazard



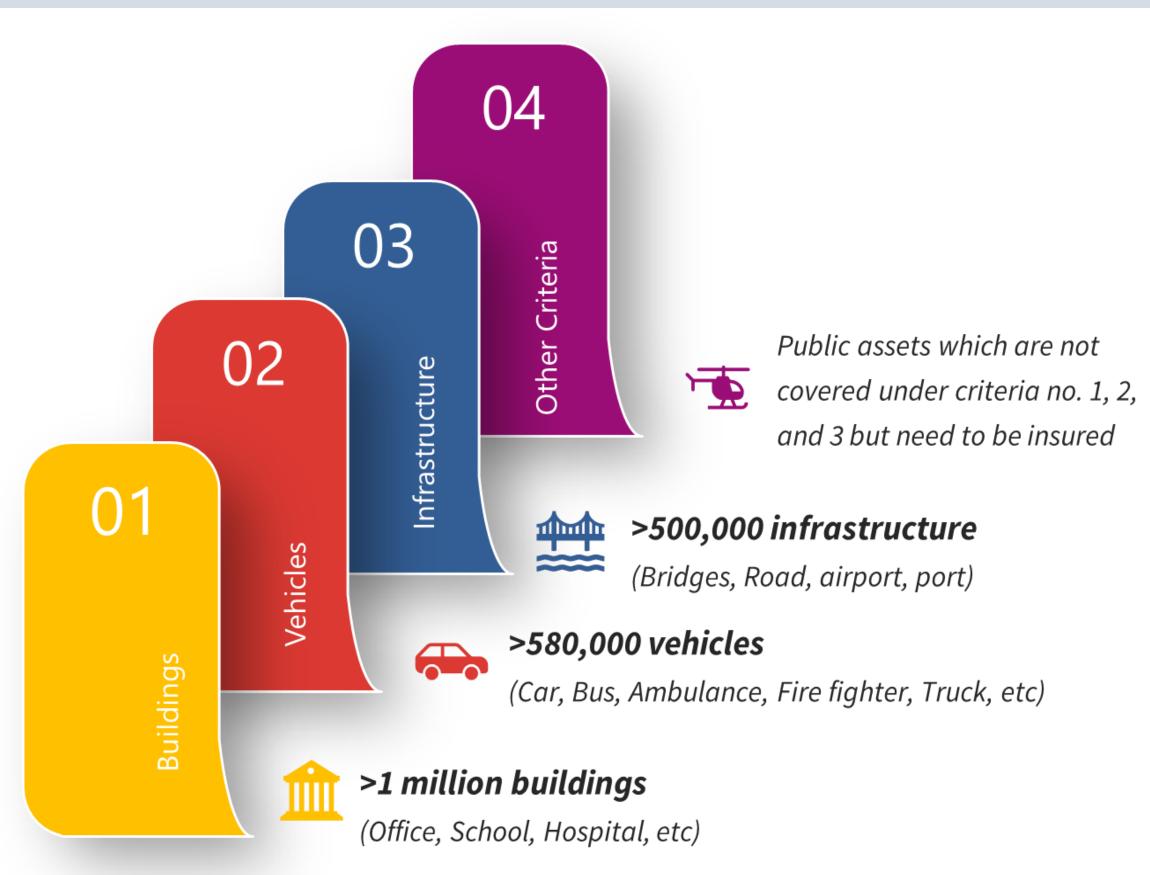
DRFI Strategy



INDONESIA's Experience

State Assets Insurance Policy Phase I (2016)

Ministry of Finance Decree PMK Number 247/PMK.06/2016 regarding State Asset Insurance



This regulation should be implemented in 2018. However, there are some shortcomings that must be improved.

at 24,000 Government offices

INDONESIA's Experience

State Assets Insurance Policy Phase II (2019)

Ministry of Finance Decree PMK Number 97/PMK.06/2019 regarding State Asset Insurance

IMPROVE THE POLICY

BY INVOLVING VARIOUS PARTIES (2017 -2019)



Fiscal Policy Agency (BKF) - DJ Budget (DJA) & DJ Treasury (DJPb)

to develop appropriate policies related to disaster financing











Financial Services Authority (OJK), Insurance Industry Association (AAUI), Business Competition Supervisory Commission (KPPU), National Public Procurement Agency (LKPP)

establish insurance products, standard policies, institutions, and premium rates that are suitable for state assets and appropriate procurement methods that do not violate business competition.





National Board for Disaster Management (BNPB) & Researcher / Academic In Disaster Field (ITB)

built a database of disaster risk areas

RESULTS

Insurance Procurement

Implemented only at the ministry, not at the government office unit. With the umbrella contract procurement method.

Provider: Insurance Consortium

All insurance companies in Indonesia joined in one insurance consortium. And choose one company as a policy issuer.

Object: Building

Which has an impact on public services and governance tasks. Especially office buildings, education buildings and hospitals

Premium: One Rate

Tariff of 1.961 per mil for all types of perils in all regions of Indonesia

Product: State Asset Insurance (ABMN)

State asset insurance is Property All Risk (PAR) with expansion of guarantees including earthquakes, volcanoes, tsunamis, floods, typhoons, landslides and risks of sabotage and terrorism



Ministry of Finance Decree PMK Number 97/PMK.06/2019 regarding State Asset Insurance

RESULTS

State Assets Insurance Process

BUDGETING BUDGETING O1 O2 O3 O4 O5 FROCUREMENT LOSS CLAIMS

Mechanism For Replacing Asset Losses



INDONESIA's Experience

State Assets Insurance Policy Phase II (2019)

Ministry of Finance Decree PMK Number 97/PMK.06/2019 regarding State Asset Insurance

IMPROVE THE QUALITY OF

STATE ASSET DATABASE (2017 – 2019)

STANDARD ACCOUNT CHART:

ACCOUNT FOR FINANCING AND CLAIM REVENUE

IMPLEMENTATION

OF STATE ASSET INSURANCE (2019 - NOW)



Inventory of all fixed assets including buildings and infrastructure, so that the data presented is up to date and the data quality has been validated.



Insurance Premium Costs: part of the standard account chart for recording insurance premium payment costs



State asset insurance is implemented only at the Ministry of Finance (1,360 assets)



Revaluate all fixed assets including buildings and infrastructure, so that the value of the assets presented is the latest value and can be used for insurance.



Insurance Claim Income: part of the standard account chart for recording income from insurance claims



State asset insurance is being implemented at 10 ministries, including the Ministry of Finance (4,643 assets can be insured)



Develop Applications to support the implementation of state asset insurance



State asset insurance will be implemented in all ministries/



VARIOUS TYPES OF BUILDINGS

THAT CAN BE INSURED

Types	Amount	Asset Value
State-Owned House/Mess/Dormitory	245.178	89,3
Office	58.038	128,4
Other Workplaces	57.129	31,1
Education Building	38.193	41,6
Fence Building	22.606	7,3
Guardhouse	17.347	1,5
Parking/Garden/Jogging Area	16.977	12,3
Warehouse	14.229	6,1
Laboratory	7.091	9,6
Health Building	5.549	17,6
Other Buildings	18.102	27,1
Total	500.439	371,9

PILOTING THE IMPLEMENTATION

OF STATE ASSET INSURANCE (MoF Decree No. 118/KMK.6/2020)



58.038 units, with a value of 128,4 T



5.549 units, with a value of 17,6 T



38.193 units, with a value of 41,6 T



Source: SIMAN, 2020

INDONESIA's Experience Actual Claims 2020

Flood in Jakarta (01/01/2020):

- 1) Cibinong Tax Office
- 2) South Bekasi Tax Office
- 3) Nort Bekasi Tax Office
- 4) Cibitung Tax Office
- 5) Laboratory at the Goods Testing & Identification Center, Customs

Total Claims: 345,46 million

Flood in Jakarta (23-25/02/2020) at Customs Education and Training Center

Total Claims: 242,89 million



State-Asset Insurance (ABMN)

comparison of several standard policies with PSABMN

PSAKI	PAR	PSABMN
X	X	
X	X	
X	P	
X		
X		
X		
à X	X	
X	X	
X	X	
X		



Consortium of State Assets Insurance (KABMN)

The Indonesian General Insurance Association (AAUI) on July 7, 2019 formed a Konsorsium Barang Milik Negara (Consortium of State Property Insurance / KABMN) consisting of 52 General Insurance Companies and 6 Reinsurance Companies. This consortium has a total capacity of Rp1.39 trillion.

All companies that are members of the KABMN have fulfilled the requirements by the Ministry of Finance, having a minimum of Rp150 billion as own capital, having a minimum RBC of 120% and a minimum liquidity ratio of 100%.

In the KABMN, there are two parties in this Consortium that have their respective functions, namely the administrator and policy issuer. The task of the administrator is the party that manages all matters relating to the internal administration of the Consortium both technical and non technical. While the policy issuer functions to take care of the administration of policy and claims issuance with the insured.

Reinsurance Pool

Members

• 50 Insurance Companies & 6 Reinsurance Companies

Capacity

• 1,39 trillion IDR

Pool Administrator

• PT. Reasuransi Maipark Indonesia

Policy Issuer

PT. Asuransi Jasa Indonesia

INDONESIA's Next Step

State Assets Insurance Policy Phase III



Conduct campaigns in various forms, such as workshops and online training.



Not only buildings, but the insurance of state assets will be extended to infrastructure and vehicles.



The development of information systems is not only to help insure state assets but also for analytical data



The insurance of state assets is one of the mechanisms developed in Indonesia, we also use other mechanisms in the DRFI concept

Contact Us

Directorate of State Assets

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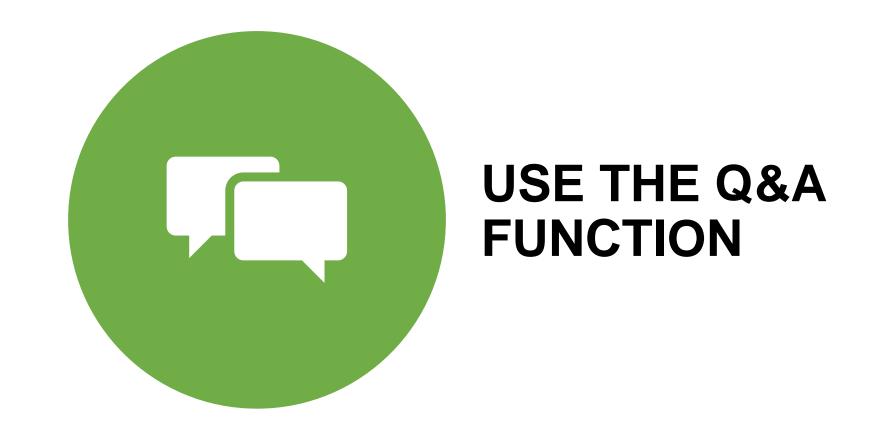
Direktorat BMN DJKN



We are going to corruption-free zone



Panel Questions and Answers





Part 2 webinars and fact sheets: improvements to our program

- Survey to get your feedback for continuous improvement
- Opportunities to interact with guest speakers in smaller group setting
- Training Participation Certificate by the World Bank





Future webinar schedule

Topic	Tentative webinar date
Summer Special 2: Effective stakeholder engagement	03-Sep
Developing and leveraging domestic and international markets	17-Sep
Pooling and mutual options for public assets insurance	01-Oct
Managing insurance programs	14-Oct
Innovation and the future for public assets insurance	05-Nov



