







China Cash Loan business is still in an early-stage of development, with competitive advantage around customer acquisition, speed of funding, approval rate, and risk control. The competitive landscape is split between:

- 1) ATJ high loan limits, lower interest rates, but require invitation
- 2) P2P firms medium loan limits, medium interest rates, open to all
- 3) Micro-loan firms small loan limits, very short term, opaque high pricing

# **DianRong Risk Engine Functionality**

With multiple third-party data, big data analytics modeling, high-flex configurable risk-control approval system.

Blacklist User Profile Verification Scorecard Knowledge Graph Service

### **6 Advantages**

#### **Decisive**

- Multi-platform data interaction
- ➤ High coverage
- High risk informational probability

#### Multidimensional

- Cover different areas
- ➤ User interest mining

#### **Efficient**

- ➤ SSN, education background, income verification
- > Face recognition

#### Differentiable

- Machine learning algorithms
- Self-updating model
- Clear drop in default rate when score goes up

#### **Social-Enabled**

- Use graph database to build people network
- ➤ Mine potential risk relations

#### **Flexible**

- ➤ Generate risk profile based on scenarios
- ➤ Build rule mining frameworks

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