

Introduction

# E Factor Network & PrimeRevenue



# Global Reach



Today, we transact business in  
**50 countries**

Our platform is transacting in  
**15 currencies**

**No limitations**

in terms of jurisdictions,  
currencies, suppliers,  
invoices, etc.

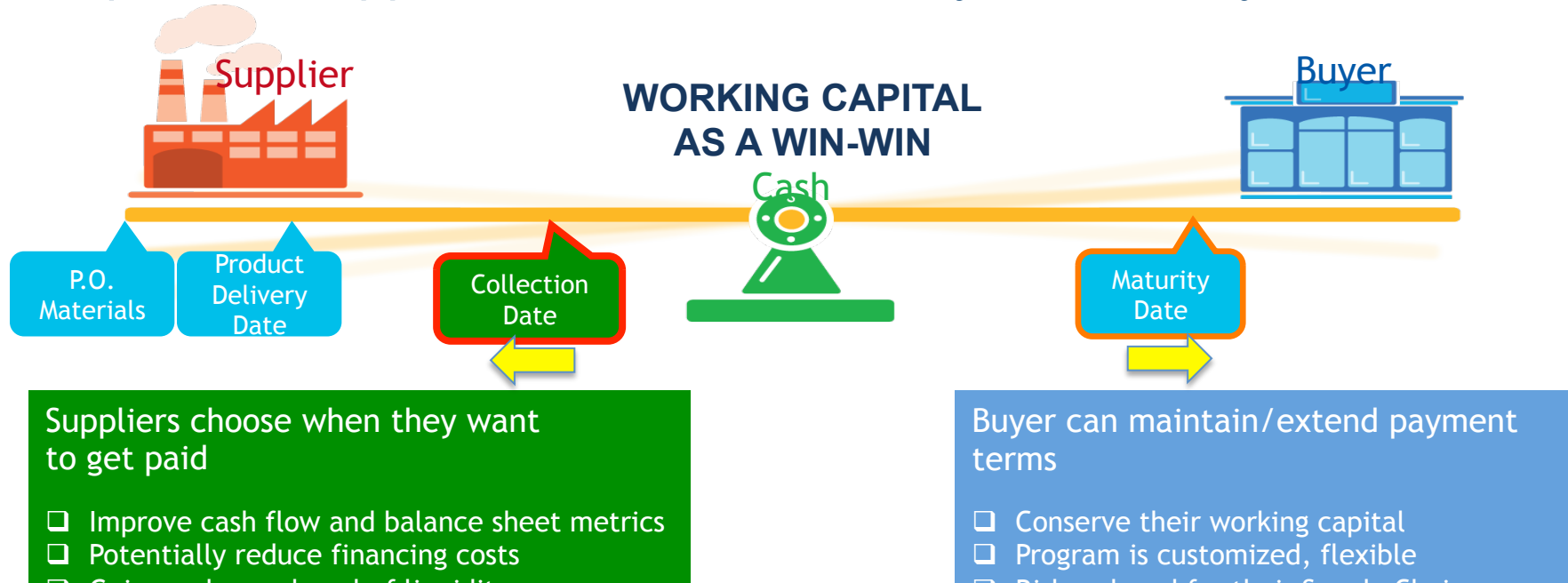


- EUROPE: Austria | Belgium | Denmark | France | Germany | Hungary | Ireland | Italy | Luxembourg | Netherlands | Norway | Poland | Slovenia | Spain | Sweden | Switzerland | United Kingdom
- ASIA-PACIFIC: Australia | China | Hong Kong | India | Singapore | South Korea | Taiwan | Thailand | Vietnam
- AMERICAS: Brazil | Canada | Guatemala | Mexico | United States
- AFRICA: South Africa

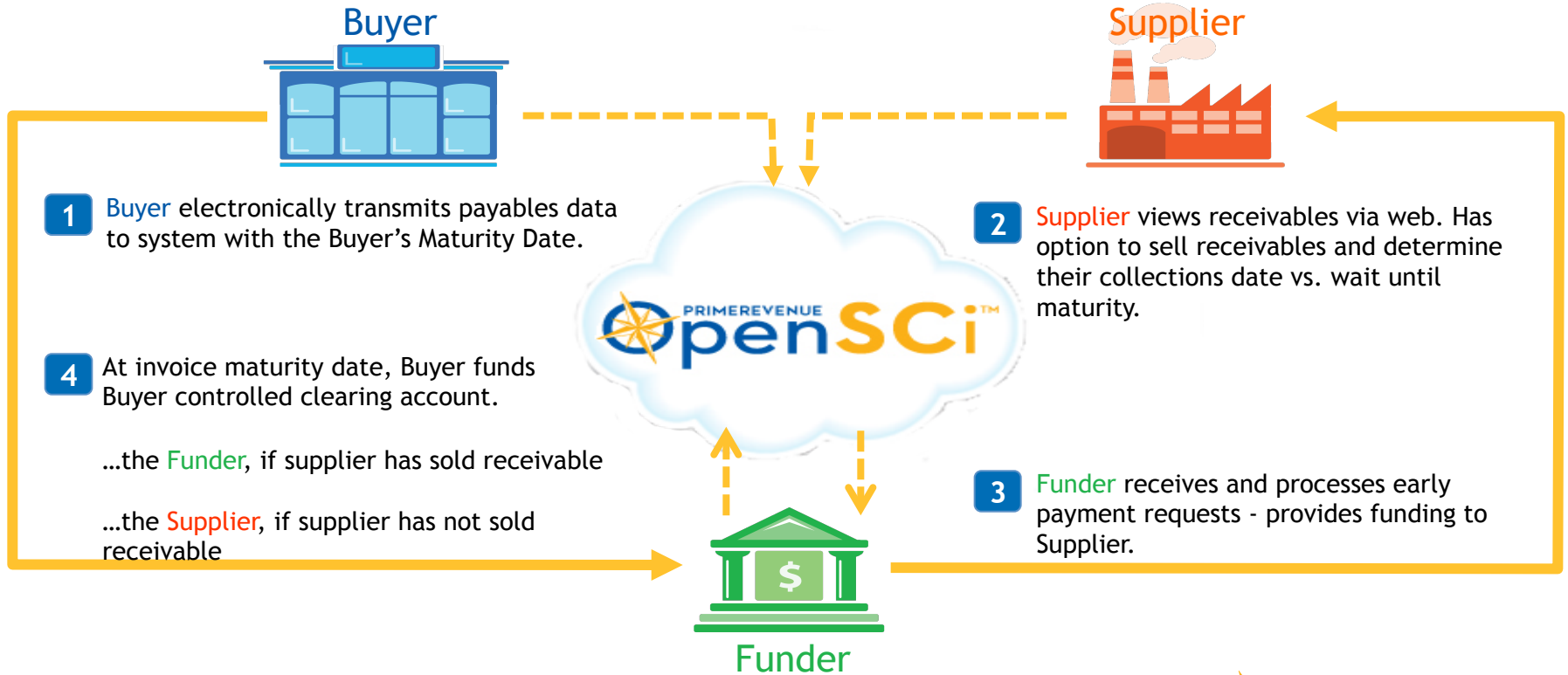
PrimeRevenue Offices: Atlanta (HQ) | Paris | London | Frankfurt | Prague | Melbourne | Hong Kong

# What We Do

- ❑ Satisfies both Working Capital (Buyer) and Cash (Supplier) goals
- ❑ Separates Supplier's collection from Buyer's maturity date



# SCF Process Flow



# Market Place : Worldwide

Over \$30 Billion USD Amount  
Traded/Financed 2015



# Supplier Benefits: SME's

## Low cost, on-demand financing

- Fund inventory, capital expenditures, expansion, etc.

## Improves operating cash flow, does NOT increase debt

- Reduces debt and supports loan covenants
- Reduces Days Sales Outstanding (DSO)

## No fees unless choose early payment

- Companies traditionally pay for liquidity availability

## Cash flow visibility

- Increases payment certainty
- Address disputes earlier

## Non recourse Finance – Access to Credit

- Particularly important for SME's

## Electronic payment at no cost

- Remittance information at no cost

# Solutions Review

Architecting Dramatic Results



SUPPLIER ENABLEMENT



LEGAL INFRASTRUCTURE



SUPPLIER EDUCATION



LIQUIDITY STRUCTURE



PROCUREMENT SERVICES



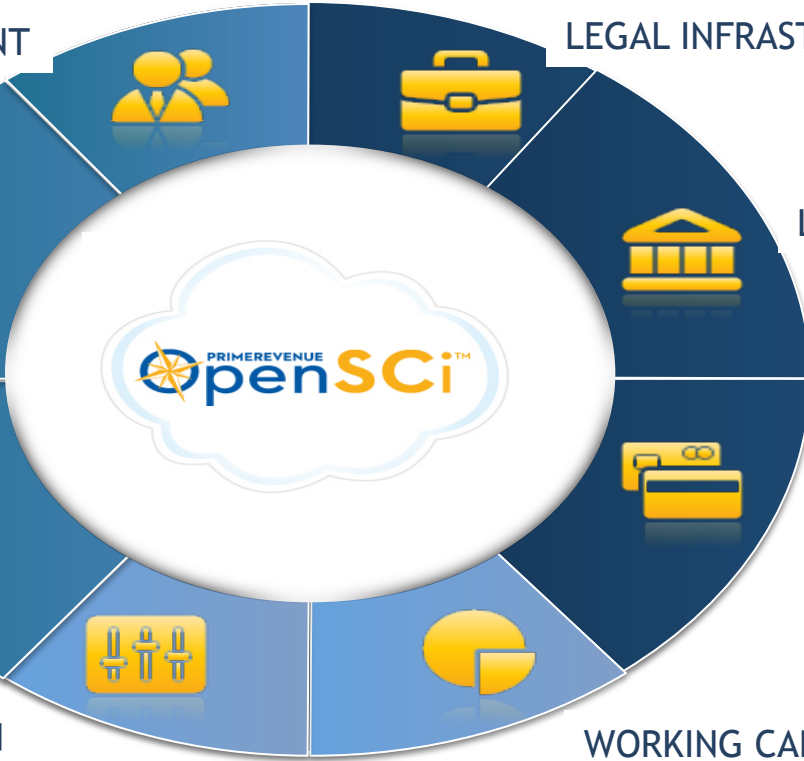
FINANCIAL INSTRUMENT OPTIONS



PROGRAM DESIGN



WORKING CAPITAL ANALYSIS



# Disclaimer



This presentation and all ancillary documents relating to it (together the "Presentation") was prepared by PrimeRevenue exclusively for you for the purpose of analysing certain potential transactions. The Presentation is being made available on a strictly confidential basis to you for your internal use and no part of it may be disclosed to any third party.

The information in this Presentation reflects prevailing conditions and our judgment as of this date, all of which are subject to change or amendment without notice and the delivery of such amended information at any time does not imply that the information (whether amended or not) contained in this Presentation is correct as of any time subsequent to its date. Accordingly no representation or warranty, express or implied, is made as to the fairness, accuracy, adequacy, completeness or correctness of such information, nor as to the achievement or reasonableness of any projections, targets, estimates, or forecasts and nothing in this Presentation should be relied upon as a promise or representation as to the future. No liability is or will be accepted by PrimeRevenue or any of its employees or agents in relation to the Presentation.

PrimeRevenue undertakes no obligation to update or correct any information contained herein or to otherwise advise as to any future changes to it. Applicable tax, accounting and legal considerations are subject to change and in all cases independent advice should be sought in those areas. Furthermore the information in this Presentation does not take into account the effects of a possible transaction or transactions involving actual or potential change of control, which may have significant valuation and other effects.

This Presentation is provided for information purposes only: there has been no independent verification of the contents of this Presentation. It does not constitute or contain investment, legal or accounting advice. It is not and shall not be construed as an offer to arrange, underwrite, finance, purchase or sell any financial instrument, assets, business, or otherwise provide monies to any party. Such offers could only be provided in writing after satisfactory legal, financial, tax, accounting and commercial due diligence, as well as approval from the relevant business committees of PrimeRevenue.





#smefinance2015