

The Future of Knowledge-Based Lending

Q-Lana is the most comprehensive, yet easy-to-use cloud-based credit management platform.



www.q-lana.com
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Q-Lana covers the complete Lending Process

1. Client Business Planning

2. Loan Application

3. Recommendation & Approval

4. Disbursement

5. Monitoring & Collection



Limit Management

Reporting

Stress Testing

Risk Reporting

Knowledge Management

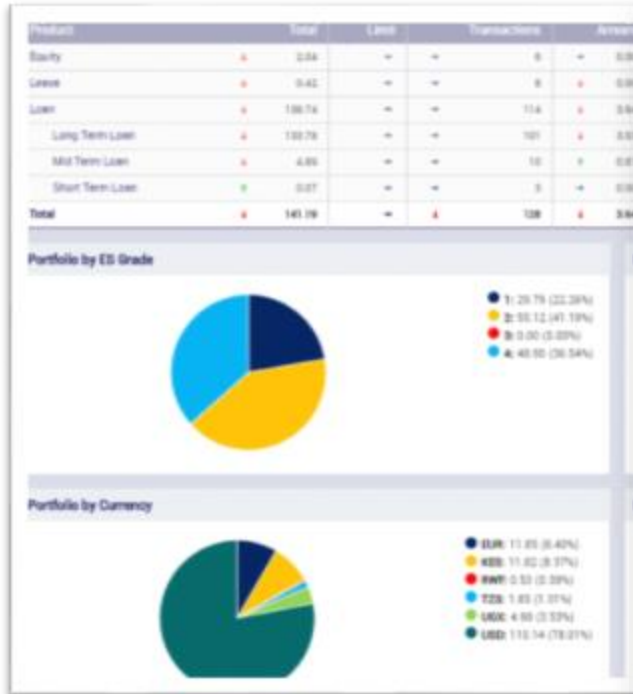
CRM Functionality
Online Collaboration
Achieving
Collateral Management
Document Management
ESMS reporting

Portfolio Management

Risk Management

Additional Features

Flexible Workflows, Knowledge Based, Intelligent Reporting



PROJECT COMPARISON

Top 10 Stages	Aponye Uganda Limited Agriculture Company	PROJECT 2 SOLAR ENTERPRISES
PROJECT Information about project	The Bank has received an application from Aponye Uganda Limited for a term loan facility of up to UGX 17 billion for capital expenditure and working capital to support the construction of silos and processing facilities	UGX 17 billion for capital expenditure working capital to support the construction and processing facilities at Kyaza and Mubende and the purchase of agricultural stocks.
SECTOR Which Sector is selected	Agriculture	Real Estate
REGION/LOCATION Location of the project	KAMPALA - UGANDA	NAIROBI - KENYA
EXPOSURE Information will come here on Exposure	USD: 125,000 UGX: 12,345,000	EUR: 75,000 KES: 10,400,000
LOANS brief information will come here on Number of Loans	Term Loan (50months) USD: 50,000 Invoice Discounting (60months) USD: 75,000 Working Capital (35months) UGX: 12,345,000	Import Finance Facility EUR: 50,000 (45months) Overdraft (35months) EUR: 25,000 Overdraft (60months) KES: 10,400
SECURITY/COLLATERAL brief information will come here on pricing	Building USD: 450,000 Land UGX: 1,250,000	Building USD:760,000 Land KES:760,000
LOAN OFFICER information about loan officer	Duncan Mwesige	Jeremiah Mutunga
STATUS brief information will come here on pricing	Concept Note	Monitoring
RISK brief information will come here on pricing	Exchange Risk High Management Risk Medium Market Risk Low	Exchange Risk High Management Risk Medium Market Risk Low
LOAN COLLECTION brief information will come here on Loan collection		

LOAN

Fiona's Hotel
Company: Saveria Hotels | Contacts: Fiona | # Loans: 1 | Amount (\$): 1,25,000 | Amount (KES): 1,25,000

3 DETAILED APPRAISAL | Status: **In Progress** | Time Taken: 32 Days

2 PRE APPRAISAL | Status: **Approved** | Time Taken: 32 Days

1 CONCEPT NOTE | Status: **Approved** | Time Taken: 32 Days

GENERAL INFORMATION

- Basic Information: Idoia Barlett - Aug 22, 2016
- Collection of Documents: Idoia Barlett - Aug 22, 2016
- Project Background: Idoia Barlett - Aug 23, 2016

FACILITY INFORMATION

- Facility Information: Idoia Barlett - Aug 22, 2016

TOUCH POINTS

ALL | WORKFLOW | TASKS | NOTIFICATIONS

- MESSAGE FROM RISK MANAGER** | John William
as oil industry shifting continuously, please check the customer, keep a track of his future plans and repayment plans for the loan
11/08/2015 03:33:56 PM - 2 Hours Taken
- NEWS ITEM** | John William
Candidate must poses at least a bachelor of Science, Batchlor of Computer Application, Bachelor of Engineering/ Technology, Master of computer Application/
11/08/2015 03:33:56 PM - 2 Hours Taken | Status: **Accepted**
- MEETING** | John William
Candidate must poses at least a bachelor of Science, Batchlor of
11/08/2015 03:33:56 PM - 2 Hours Taken
- APPOINTMENT** | John William
Candidate must poses at least a bachelor of Science, Batchlor of
11/08/2015 03:33:56 PM - 2 Hours Taken | Status: **Cancelled**
- CREATED NEW ACCOUNT** | John William
Candidate must poses at least a bachelor of Science, Batchlor of
11/08/2015 03:33:56 PM - 2 Hours Taken | Status: **Pending**



Our Experience shapes the Concept

We are present in Africa:

- Q-Lana is operational since 2017 at DFI in Africa
- Rolling out with 2 Commercial Banks in Rwanda
- Adding more Banks in 2018

Knowledge Based Investing:

- Q-Lana is at the core of an innovative fund project providing co-investments into SME-Loans

Advising >75 FIs In Developing Countries
In Risk & Efficiency Management since
2001

