



A digital tool to mitigate business disruption during crisis

Companies are facing many unforeseen challenges and have **very few options** available

Current challenges reported by CEOs



Capital
reallocation



Supply chain
disruption



Logistics
interference

Few options to find solutions

87%

Companies
 canceled events

93%*

Companies affected
by **travel restrictions**

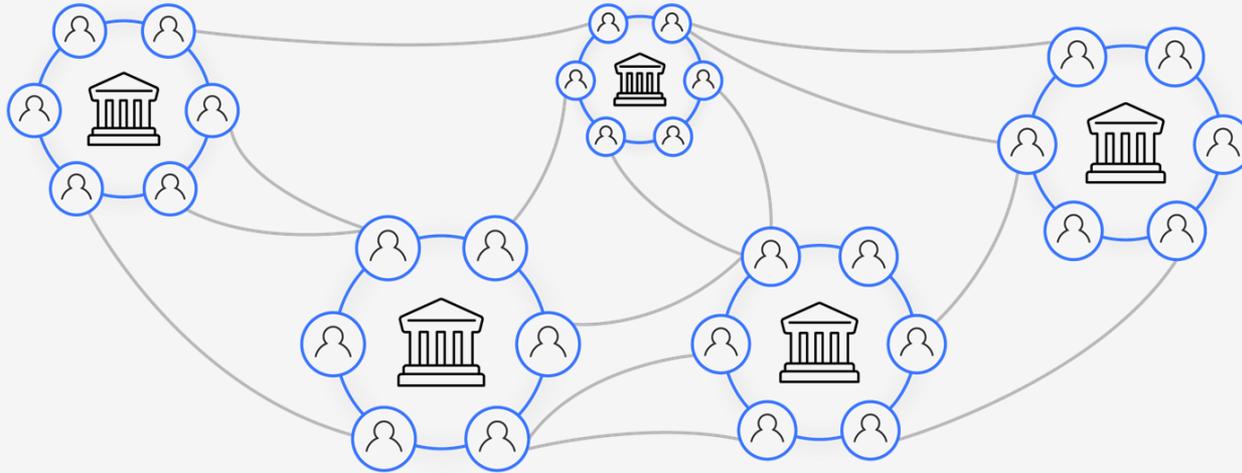
74%

Companies experience
visitor restrictions



Employees
work from home

Opportunity Network provides a neutral, invitation-only deal matching platform for CEOs to post and connect to business and investment opportunities worldwide



Opportunity Network is one of the **few available solutions** to help companies today

87%

Companies experience **canceled events**

93%*

Companies affected by **travel restrictions**



Use a digital tool to do business **online** with **no risk**

74%

Companies experience **visitor restrictions**



Employees **work from home**



Find partners **digitally** in **137 countries**



Maintain **continuous** business activity within the network of **+27,800 CEOs**



Urgent liquidity need



Supply chain disruption



Logistics interference



Find opportunities to **raise capital**



Find new global and local **suppliers**



Find new **distributors / subcontractors**

Companies are turning to Opportunity Network as one of the only available tools to mitigate supply chain disruption and shortages of capital

OP25182 

Seeking distributors of biohacking, wellness & longevity products in Middle East

Description Info

Firm based in Dubai, with exclusive partnerships with & access to unique producers of different biohacking, wellness and longevity products (wearables, supplements, equipment) in the Middle East world. Seeking partners in Kuwait, Bahrain, Oman, Saudi Arabia, excited to bring these products to existing distribution platforms in their respective markets.

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OP26059 

Dates factory in Saudi Arabia seeking Distributors/Customers/Partners Globally

Description Info 

Dates Factory in Madinah, Saudi Arabia selling Packaged Dates across the globe in Bulk, Retail Packs and also value-added such as...

OP15453 

Women shoes manufacturer offers franchising in the Middle East

Description Info

We are a leading manufacturer of shoes for women, girls, and brides, with almost 40 years of experience in the shoe business. We manufacture and export many different...

OP25702 

\$19MM raise for development of a 4-star hotel located in centre of Sharjah, UAE

Description Info

Vida Al Qasba is a 4-star hotel being constructed next to Al Qasba buildings in Sharjah. Plot area for hotel is 2,800sqm. Consists of 100 rooms. Height of the hotel is...

OP23156 

\$5MM raise to scale Dubai-based online transport matching company

Description Info 

First-mover enterprise with an online platform that connects load owners with trucks to transport cargo anywhere in the Arabian peninsula and Jordan. Blue chip...

OP16451 

Premium Nuts company looking for distributors

Description Info

Our company has produced premium nuts and kernels for the past 40 years. We offer traditionally roasted and processed nuts, offering a full range of Middle Eastern gourmet snacks. As part of our expansion plan, and as the savory snack category is growing worldwide, we are seeking **distributors**, importers or franchisees for our Nut Boutique concept.

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OP12320 

Private Equity firm seeking to invest in educational establishment in GCC only

Description Info [Send](#)

We are a GCC based Investment Management firm with total AUM of c. USD 7 billion. We are looking to invest in an educational platform within the GCC with a minimum EBITDA of USD 10 million. We are mainly focused on Saudi or UAE based companies

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OP13752 

Asset manager seeking debt financing opportunities in IT sector in MENAT region

Description Info [Send](#)

We are one of the largest asset managers in the **Middle East** with over \$4BN in AUM. We are looking for debt investment opportunities in established companies active in the IT sector in the MENAT (**Middle East** and Turkey) region and Sub Saharan Africa. Financing solutions which we offer include subordinated loans, mezzanine capital, convertible loans and preferred equity. Our ticket size is \$10-30MM.

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OP16376 

Private equity seeks to deploy \$100MM+ in energy assets in Egypt and Oman

Description Info

We are a leading energy specialist private equity fund specialized in investments in expansion capital organic and acquisitive growth, buy and build, platform expansion, and bolt-on acquisitions. We are seeking to deploy \$100-500MM in energy and power assets across Egypt and **Oman**.

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Also, members find and post solutions to their most urgent needs

OP24981

Medical equipment firm sells ventilator adult/infant used for Covid-19

Description

Info 

We designed an invasive, non-invasive intensive-care ventilator adult/infant suitable for intensive and critical care, settings, surgery, and **Covid-19**. Other common names are IC ventilators, critical care ventilators, continuous ventilators, positive-pressure ventilators; adult ventilator; respirator and general-purpose. For technical specifications please see the attached document.

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OP25198

Need foundation/investor support to deploy COVID-19 test center finder system

Description

Info

Team led by YPOer and patented real-time, micro-location (RTML) information platform needs short-term funding to deploy a sole source, paid solution with Orange County, California. Likely all of CA, and potentially nationally to address the urgent **COVID-19** pandemic to direct users to the best **COVID-19** test centers and provide real-time information like current wait times.

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OP25274

Import solution for COVID-19 testkits, masks, FFP2&3, protective clothes (Spain)

Description

Info

We've been offering customs clearance services in Spain for over 30 years, making it easier for your imported and exported products to get the right authorization and proceed to be accepted in the country or shipped. We offer our service regarding **COVID-19** regarding **COVID-19** sanitary products for companies without importing licenses and with licenses, donations and for government purposes.

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OP25096

Selling fever-detecting thermal imaging devices ideal for monitoring Covid-19

Description

Info

We distribute thermal scanning/imaging technology and device. Key components are Western European and assembling is in Asia (not China). Accuracy of +/- 0.5 c. Price: \$25K not including shipping. Our manufacturing partner can manufacture about 10 devices per week however there is an order backlog. The product is very popular with governments and places with a lot of human foot traffic.

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Opportunity Network at a glance



\$277B
Total
Deal Flow



140+
Countries



28,300+
Total
Corporates



84%
Find connections
within 1 week



66,000+
Connections
Made

* as of April 2020

Trusted Partners

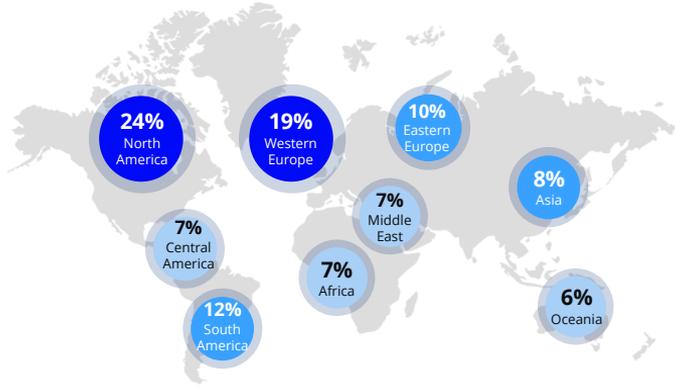


Global Partnerships



A network with global reach and industry diversity...

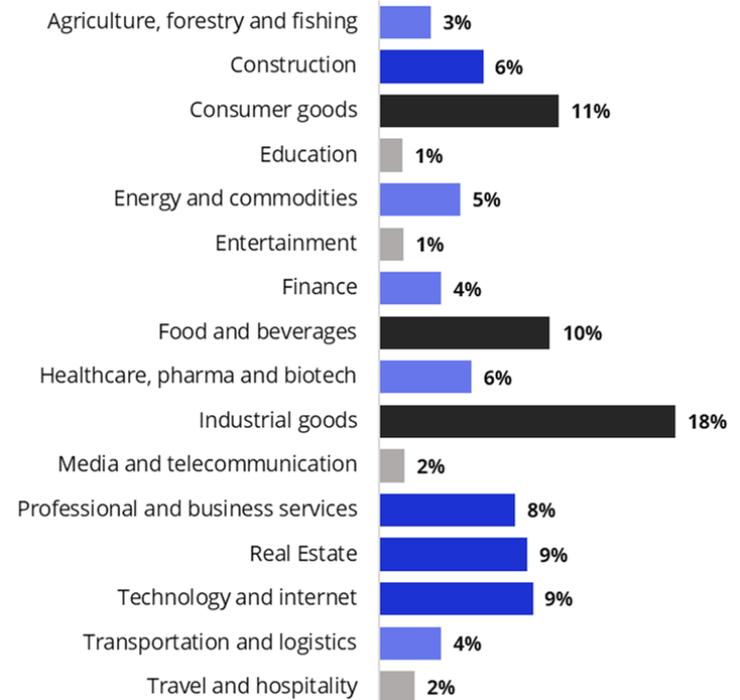
OPPORTUNITIES BY GEOGRAPHY



OPPORTUNITIES BY DEAL TYPE



OPPORTUNITIES BY SECTOR / INDUSTRY



..experiencing a drastic increase in **platform activity and efficiency** vs previous quarter



42% 

Increase in **active users**



46% 

Increase in **new business postings**



6x 

Reduction in **time to first connection (TTFC)** and business **conversation**

Opportunity Network is a simple plug and play solution that can go live in 5 days

1



Decision made to roll-out Opportunity Network.
Complete necessary **documentation**

2



Prepare **communication materials** and email campaigns

3



Partner provides **member information** for technical setup

4



Partner and Opportunity Network **send registration invites** to clients

5



Members **register, post, source solutions and speak with counterparts**

Timeline for implementation : **5 Days**

How the world talks about Opportunity Network



“Opportunity Network helps family businesses find the right deals”

Features ON’s story since inception and explains how it benefits its members by allowing them to find business opportunities from their smartphone. (02/2016)



Opportunity Network wins the grand prize for FiBC 2018 – largest fintech event in Japan

Prize awarded to ON on measures of impact on financial markets, quality of management team, innovation of business model, growth potential, possibility of global service. (05/2018)



“ON and SME Finance Forum partner to accelerate growth of SMEs”

IFC’s SME Finance Forum collaborates with ON to help smaller businesses find B2B partners around the globe. (09/2017)



“What private banks need to do to drive the future of wealth management”

A piece published by IMD Business School’s Prof Denise Kenyon-Rouvinez, Ph.D. delves into the relationship between private banks and their HNW clients. (02/2017)

EveningStandard.

“6 high-class social media networks London’s super-elite are using”

An insightful article about the exclusive social networks used by London’s elite lists Opportunity Network within this restricted shortlist. (08/2017)

Forbes

“Millennial CEO’s playbook for managing corporate culture”

Brian Pallas shares his ingredients to manage and retain Millennial talents. (09/2016)

The Banker
GLOBAL FINANCIAL INTELLIGENCE SINCE 1926

“Tech Talk with Brian Pallas, CEO, Opportunity Network”

On-Air interview with Silvia Pavoni talking about ON and highlighting the benefits that the business brings for members as well as the banking partners. (07/2016)

The Economist

“Corporate Overseas Expansion: Opportunities and Barriers”

Brian Pallas comments on firms expanding globally in a report by The Economist. (12/2015)



Where **CEOs** do business